Let's take a closer look at this story and compare it to Tom's experience earlier on.

Tom's story	Your view
	Can you relate this to any experience of your own?
 Tom was able to reduce his feelings of stress simply by seeing the situation from another person's point of view. 	
 The flight attendant's approach depended on his defending his position as a representative of the airline, and by so doing overcoming the objections of the passenger. 	
It all relied on effort of will, rather than empathy.	

- Although he was not rude in any way, he made the passenger feel not heard and not understood by sticking so faithfully to the party line – which is probably why the passenger became more and more agitated.
- By trying to see the situation from the passenger's point of view, the flight attendant could have injected a little humour, and a little warmth, which would have given the passenger the sense of being a person being communicated to by another person.
- It would also have helped the flight attendant to relax and be less defensive, which would have meant he felt much less depleted by the whole exchange.