(Found in Part One, Section 1)

HOW DOES LOW SELF-ESTEEM AFFECT A PERSON?

Think of a recent meeting with someone you know who you consider to have low self-esteem:

1. What did you talk about? (For example, did you hear lots of apologies, or a lot of self-criticism, self-blame or self-doubt?)

2. How did the person behave? (Did he or she sit hunched over, looking down? Did he or she speak in a hushed voice, or avoid making eye contact? Or did you perhaps have the feeling he or she was putting on a front – working hard to appear cheerful, for example, or trying too hard to please instead of relaxing and being natural?)

3. What sort of mood was the person in? (For example, did he or she seem sad, shy, anxious, ashamed, hopeless, frustrated or angry?)

4. How was the person's body state? (For example, did he or she seem tired, low in energy, restless or tense?)